

Ladies and Gentlemen,

On behalf of the Ministry for Economic Affairs, Energy and Industry of the Federal State of North Rhine-Westphalia we cordially invite you to attend the

Co-operation forum: Polish-German Co-operation

on 23 September from 10:00 to 13:00 at the TRAKO International Railway Fair.

The event provides an excellent opportunity for companies of the Rail and Infrastructure sector from Poland and Germany to establish new contacts and discuss possibilities of co-operation.

The program includes a short introduction of the Railway Industry of North Rhine-Westphalia and the represented companies. Following the official part the German participants will be available for discussions. We are happy to arrange personal meetings for you. Please provide us with your individual meeting requests.

Program:

10:00 - Registration of the Participants

10:15 - Introduction of the areas of expertise of the Railway Industry in North Rhine-Westphalia


10:30 – Co-operation forum with individually selected partners


You will find us at the following address:


ul. Żaglowa 11


80-560 Gdańsk


Conference room 1B, AMBEREXPO, level 1


1.		Company	Name	Position	Branche
		ALUPRO GmbH & Co. KG	Cajus Gokus	Assistant to the executive board	Technical treatment of aluminium profiles and plates including surface treatment
	Company Profile			Products	WEB
	<p>ALUPRO GmbH & Co.KG is a specialist for high-quality and complex treatment of aluminum, aluminum profiles, and other materials. The company demonstrates high flexibility throughout the entire production line - from profile machining up to delivery of complete sub-assemblies.</p> <p>Our production comprises CNC-processing, a comprehensive range of refining techniques and mounting types, as well as certifications in accordance with DIN EN ISO 9001: 2008 and VDA 6.1, which make us an excellent and qualified partner in aluminium machining.</p> <p>Our expertise is based on long-standing experience in material processing for different industries, including electrical engineering, railway engineering, lighting industry, and medical technology.</p>			<p>High-quality and complex processing of aluminum, aluminum profiles and other materials;</p> <p>Material procurement, storage, dispatch;</p> <p>Consultation in the development phase</p>	<p>http://www.alupro.de/</p>


2.		Company	Name	Position	Branche
		Laird – Cattron Theimeg Europe GmbH	Volker Böckenholt	Director of Strategic Accounts Laird Wireless Automation & Control Solutions	Industrial radio control systems
	Company Profile			Products	WEB
	<p>Laird's Wireless Automation and Control Solutions have helped prevent serious injury while increasing efficiency and productivity by allowing machine operators to move to a safer, more efficient location. These products have been used by mining, railway, Electrical Overhead Traveling (EOT) crane, wind power and a variety of other material handling operators for over 65 years. In November 2010, Laird acquired Cattron Group International, including Cattron-Theimeg, and the group now operates as the Wireless Automation and Control Solutions of Laird. The addition of Cattron-Theimeg's renowned solutions for locomotives, mining and building applications has strengthened Laird into an industry leader for industrial radio control systems. The group is one of the largest global manufacturers of industrial radio remote controls with over 7,000 customers in 46 locations in 16 countries. In the international railway industry, Laird is the market leader in the locomotive sector with its radio control systems. The addition of the latest radio control system: TH-EC/LO builds upon the company's success. The TH-EC/LO is the first radio control system for locomotives in the world that has been developed and manufactured to conform to the European Safety Standards EN 50239.</p>			Industrial radio control systems: development, production, support	www.cattron-theimeg.de Novimex s. c. A. i G. R, info@nowimex.com.pl


3.		Company	Name	Position	Branche
		CHV GmbH	Dieter Meinert	Distribution	Sand dispensers, step systems, electric and mechanical foot pedestals, heating systems or mirror systems
			Wolfgang Kroll	Management	
	Company Profile			Products	WEB
	<p>CHV GmbH is a medium-sized company which develops and manufactures at its Dorsten site components for modern rail vehicles. With the foundation of this new company in December 2010 the activities and know-how of a long-standing component manufacturer were incorporated and regrouped. We can continue to draw on the long-standing experience and expertise as a supplier of sand dispensers, foot pedestals, mirror systems, heating systems and access systems. Furthermore we offer our customers a reliable spare parts and on-the-spot service. In close collaboration with Hötten Industrie und Services GmbH and on the basis of our affiliation to the Höver Group the notion of a corporate group is to the fore when we render our services. Within the Group we have at our disposal a wide variety of machining facilities, various welding procedures and development capacities. Of course the high quality of our products and services is monitored and certified according to DIN EN ISO 9001:2008 and DIN EN 15085-2.</p>			<p>Components for rail vehicles such as entry systems, sand dispensers, exterior mirror systems, heating systems, adjustable foot pedestals, special, repair and spare parts service.</p>	<p>http://www.chvgmbh.de/en/</p>


4.		Firma	Name	Position	Branche
		Eduard Hengstenberg GmbH	Peter Schuraws	Authorized representative	Hydraulic systems and industrial parts
			Peter Heit	Authorized representative	
	Company Profile	Products	WEB		
	<p>Eduard Hengstenberg GmbH, Hydraulic & Industrial Parts is an enterprise of the family-run Hengstenberg Group.</p> <p>Our core competences are solutions for hydraulics and industrial applications. Together with our hydraulics experts we offer professional solutions for your requirements from engineering up to service, from series production up to the after-sales service.</p> <p>Furthermore, we specialize in the rail-mounted vehicle sector and offer comprehensive solutions for hose lines, piping systems, and armatures, as well as seals, and vibration isolation throughout the entire scope of rail-mounted vehicles.</p> <p>We support our customers with their vehicle development from the construction, prototype building, and modifications to the vehicles, up to the series production and repair, offering high level of expertise and reproducible solutions.</p> <p>We put a strong focus on fire protection according to EN 45545.</p> <p>“Safety that connects”. In addition, we also supply hose line and piping systems for active fire protection in rail-mounted vehicles.</p> <p>It goes without saying that our services are ISO-certified.</p> <p>With a storage space of 11,000 square meter, approximately 100,000 stock locations and ours dynamic „chaotic “storage system we guarantee the highest delivery capacity.</p>	<p>Train manufacturer, mechanical and industrial engineering, steelmaking and processing companies, power plants</p>	<p>www.hengstenberg-gruppe.de</p>		


5.		Company	Name	Position	Branche
	 PREMIUM AUTOPFLEGE-PRODUKTE SEIT 1936	Werner Sauer GmbH & Co.KG	Matthias Gregorzewski	Laboratory manager, head R&D	Development, manufacturing, and distribution of chemical products for the internal and external cleaning of railway, commercial, and motor vehicles as well as products for wastewater treatment
			Juliane Sauer	Managing Director	
	Company Profile			Products	WEB
	<p>einszett - a family run business for 75 years - State-of-the-art vehicle cleaning einszett was established in 1936 and initially engaged in the production and marketing of high-quality car care products. In the late 1980s, the son of the company founder took over the family business and has been its sole managing director and owner for more than 20 years. einszett is active in the field of vehicle cleaning ever since the first automated car washing machines were introduced to the market. From the outset, we focused on developing product lines that would complement each other and guarantee an excellent cleaning result while being environmentally friendly. We take work safety very seriously and not only meet all legal requirements in this regard, but often even surpass them. Alongside classical car cleaning, we also offer a broad product range in commercial vehicle cleaning. The specific demands of commercial vehicle cleaning have drawn the attention of the development department to external cleaning of rail-mounted vehicles. einszett succeeded in developing particularly gentle methods for cleaning of sensitive surfaces. High material compatibility of our products contributes to value preservation of vehicles. It considerably reduces costs for new finishes and exchange of corroded parts. A crucial cost reduction factor in automated vehicle cleaning is fresh water. Therefore we formulate our cleaning agents in a way that is compatible with biological water treatment plants. Our high-quality ingredients are matched to meet a high industrial water recycling rate. The surfactants contained are fully biodegradable. Therefore statutory limits in waste water are not expected to be exceeded. A reduced fresh water consumption not only saves costs, but also effectively contributes to the protection of the environment. J.S. 2015</p>			Products for professional, automatic, and manual external and internal cleaning of rail-mounted vehicles. Consultation and products for water treatment.	www.einszett.de


6.		Company	Name	Position	Branche
		Kipe GmbH - Ingenieurbüro	Klaus Flor	Managing Direktor	Rail vehicle engineering
			Olaf Quade	Segment manager Quality management	
	Company Profile			Products	WEB
	The KIPE GmbH offers services in the Rail vehicle-engineering sector. We are also a strong and competent partner in supporting your planning, consulting and realization projects in the field of vehicle design, project management, factory planning and optimization. We focus on efficient production and quality management in the operative and administrative areas of all sectors and industries.			Construction - Project Management - Production - Planning & Logistics - Quality management	http://www.kipe-gmbh.de/

7.		Company	Name	Position	Branche
		MVS GmbH	Willi Ottenstroer	Managing director	Dealer for non-ferrous metal semi-finished products, special materials and industrial plastic
			Christiane Loh-Ottenstroer	Managing director	
	Company Profile			Products	WEB
	Aluminium profiles based on drawings forging parts, profile- and length of bar sections up to 2.000 mm diameter EN AW 2.../6.../7... special materials like titan, tungsten, copper alloy			Semi-finished and finished products in accordance with drawings, surface finishing	mvsgmbh.com

8.		Company	Name	Position	Branche
		Rahmann GmbH	Wolfgang Schur	General sales manager	Electric actuators
			Victor Schmidt	Sales Representative for Eastern Europe	
	Company Profile			Products	WEB
	<p>At Rahmann GmbH, we are a privately-owned company, located in Wuppertal. We have an excellent reputation throughout the world and have established ourselves as a manufacturer of electric and rotary drives, and valves for the past five decades. About 40 well-trained employees ensure a broad range of manufacturing. Thanks to our vast experience in design and manufacturing combined with our strong position in the market, the company always maintains the highest quality of products.</p> <p>As a drive manufacturer, Rahmann is a competent partner for prototypes as well as series production. We provide efficient and relevant support to our customers finding creative solutions for specific problems or conceiving and implementing entire production processes.</p> <p>While providing in-depth collaboration with our customers and having great flexibility, it enables us to handle even difficult or extraordinary customer requests. At Rahmann, we do not limit our services to mere production of high-quality electric actuators - in the engineering field we also develop customised solutions. In doing so, we always focus on the implementation of an overall cost-effective concept.</p> <p>"Quality for the Future" is Rahmann's slogan. In order to foster this slogan, Rahmann GmbH extended its personnel and production years ago. This is how we've provided a firm foundation for a successful continuation of the company's history of more than 50 years.</p>			Electric Actuators and Engineering	http://www.rahmann-gmbh.com/Willkommen.php

9.		Company	Name	Position	Branche
Stricker Torsysteme GmbH & Co. KG		Carsten Roszak	Division manager	Door systems	
		Jan-Henrik Sallandt	Sale		
	Company Profile	Products	WEB		
	<p>Stricker Door Systems offers attractive solutions for the railway sector. Especially our residual space coverings realize energy- and cost savings as well as an increase in productivity due an optimization of working conditions for your staff. Open residual spaces on exterior openings in maintenance and repair workshops as well as washing and de-icing facilities case a high energy consumption and unfavorable working conditions.</p> <p>Our residual space coverings minimize cold draughts and the loss of warm air through an ideal adaptation to the outline of the train via brush systems. Due to the almost complete closure of your openings, energy consumption will be permanently reduced and accordingly serious energy costs will be saved.</p> <p>Versatile covering options and variants allow us the development and realization of individual solutions for almost any special request and most diverse systems.</p> <p>Found by Paul H. Stricker in 1932, today we are a medium-sized company with more than 120 employees at our sites in Münster and Oldenburg. In the business areas of rubber technology, door systems and also the working environment and industrial technology, we develop, produce and sell high-quality products and solutions for round 10.000 customers in Germany, Europe and across the word. Our family-managed company is lead by Wolfgang Stricker in third generation and stands for Innovativeness, product perfection and our customers' satisfaction.</p>	System solutions for the rail industry, gate and door systems	http://www.stricker.ms/		

10.		Company	Name	Position	Branche
		Technoprofil TP Blau GmbH	Alfred Danehl	Regional Manager North & East / Consultation - Sales / Region Północna i Wschodnia Europa	Sealing Technology, Vibration Absorption, Sound Insulation
	Company Profile			Products	WEB
	TECHNOPROFIL TP Blau GmbH supplies products in the field of sealing technology, vibration damping and sound insulation. The range of these products include all kinds of profiles, molded rubber and rubber / metal elements, also available with fire protection according to DIN EN 45545.			Solutions to customers' requirements in the fields of all kinds of profiles, molded rubber and rubber / metal elements	http://www.technoprofil.pl/index.php?lang=pl

11.		Firma	Name	Position	Branche
		W.S. Werkstoff Service GmbH	Michael Unger	Purchasing Manager / Railway sector services	Advanced training / retraining materials testing laboratory, inspection body, railway sector services
	Company Profile			Products	WEB
	Accredited test laboratory (EN 17025), non-destructive materials testing, destructive materials testing, mechanical and technological testing, metallography, accredited inspection department (EN 17020), damage analysis, surveying, laboratory, technically competent body (DIN 27201-7), consulting, materials engineering, heat treatment, forming, railways, qualification, occupational rehabilitation, occupational integration, certified training, certified further training (AZAV)			Advanced training / retraining; Materials testing laboratory; Inspection body; Railway sector services	http://www.werkstoff-service.de/